

**TIMBERLIN GOLF CLUB  
PROPOSED RATES AND PROJECTED REVENUE  
FOR CALENDAR YEAR 2025**

DESCRIPTION	2023 ACTUAL	2024 ACTUAL	AVG 2023 - 2024	2024 Rates	Proposed 2025 Rates	PROJECTED 2025 REVENUE	Sub-Total	Rate Variance 2024 vs. Proposed 20225	COMMENTS
<b>RESIDENT</b>									
					10.00%				
<b>SEASON PASSES</b>									
Adult Unlimited	28	28	28	\$1,125.00	\$1,237.50	\$34,650.00		\$112.50	Anytime
Senior Unlimited	28	26	27	\$840.00	\$924.00	\$24,948.00		\$84.00	Anytime
Senior Restricted	100	93	97	\$515.00	\$566.50	\$54,667.25		\$51.50	Monday - Friday and Saturday - Sunday after 3:00 pm
Super Senior Restricted	6	6	6	\$200.00	\$200.00	\$1,200.00		\$0.00	New Rate for those age 90 and above
Junior Unlimited	15	7	11	\$465.00	\$511.50	\$5,626.50		\$46.50	Anytime
Junior Restricted	19	21	20	\$340.00	\$374.00	\$7,480.00	\$128,571.75	\$34.00	Monday - Friday and Saturday - Sunday after 3:00 pm
					5.00%				
<b>GREENS FEES</b>									
Weekday 18	469	545	507	\$33.00	\$34.85	\$17,567.55		\$1.65	
Weekday Sr 18	542	638	590	\$23.00	\$24.15	\$14,248.50		\$1.15	
Weekday 9	615	650	633	\$21.00	\$22.05	\$13,946.63		\$1.05	
Weekday Sr 9	1,412	1,619	1,516	\$15.00	\$15.75	\$23,869.13		\$0.75	
Weekend 18	1,639	2,214	1,927	\$36.50	\$38.33	\$73,833.11		\$1.83	
Weekend 9	561	946	754	\$22.50	\$23.63	\$17,801.44	\$161,266.35	\$1.13	
	5,238	6,612							
<b>NON RESIDENT</b>									
					5.00%				
<b>SEASON PASSES</b>									
Adult Unlimited	15	19	17	\$1,600.00	\$1,680.00	\$28,560.00		\$80.00	Anytime
Senior Unlimited	20	20	20	\$1,400.00	\$1,470.00	\$29,400.00		\$70.00	Anytime
Senior Restricted	18	17	18	\$1,075.00	\$1,128.75	\$19,753.13		\$53.75	Monday - Friday and Saturday - Sunday after 3:00 pm
Junior Unlimited	4	6	5	\$500.00	\$525.00	\$2,625.00		\$25.00	Anytime
Junior Restricted	14	22	18	\$350.00	\$367.50	\$6,615.00	\$86,953.13	\$17.50	Monday - Friday and Saturday - Sunday after 3:00 pm
					2.00%				
<b>GREENS FEES</b>									
Weekday 18	1,645	842	1,194	\$41.00	\$41.82	\$49,912.17		\$0.82	
Weekday Sr 18	2,061	1,455	1,758	\$33.00	\$33.66	\$59,174.28		\$0.66	
Weekday 9	475	471	473	\$25.00	\$25.50	\$12,061.50		\$0.50	
Weekday Sr 9	1,364	1,463	1,414	\$20.75	\$21.17	\$29,916.73		\$0.41	
Weekend 18	2,879	2,737	2,808	\$45.00	\$45.90	\$128,887.20		\$0.90	
Weekend 9	458	931	695	\$28.00	\$28.56	\$19,834.92	\$299,786.80	\$0.56	
	8,782	7,899							
<b>OTHER</b>									
<b>CART FEES</b>									
18 Holes	10,847	11,109	10,978	\$22.57	\$22.57	\$247,773.46		\$0.00	Does not include outing carts
9 Holes	9,928	10,607	10,268	\$14.10	\$14.10	\$144,771.75		\$0.00	Does not include outing carts
18 Holes Cart Punch	121	99	110	\$203.13	\$203.13	\$22,344.30		\$0.00	10 Rides for the price of 9 Rides
9 Holes Cart Punch	185	180	183	\$126.90	\$126.90	\$23,159.25		\$0.00	10 Rides for the price of 9 Rides
Single Rider 18	5	3	4	\$30.00	\$30.00	\$120.00		\$0.00	
Single Rider 9	4	3	4	\$20.00	\$20.00	\$70.00	\$438,238.76	\$0.00	
<b>DRIVING RANGE</b>									
Range Balls - Small	3,115	3,752	3,434	\$5.00	\$5.00	\$17,167.50		\$0.00	
Range Balls - Large	976	1,070	1,023	\$9.00	\$9.00	\$9,207.00		\$0.00	
Adult Pass	5	3	4	\$375.00	\$375.00	\$1,500.00		\$0.00	
Outing Range Fee	5	10	8	\$5.00	\$2.50	\$0.00		-\$2.50	
Jr Range Pass	5	10	8	\$200.00	\$200.00	\$1,500.00		\$0.00	
HS Fee	2	2	2	\$1,000.00	\$1,000.00	\$2,000.00	\$31,374.50	\$0.00	
<b>OUTINGS</b>									
Shotgun under 100 players	639	600	620	\$63.00	\$63.00	\$39,028.50		\$0.00	Includes Green Fee & Cart. Prize Fund & Range are separate.
Shotgun over 100 players	1,544	2,700	2,122	\$58.00	\$58.00	\$123,076.00		\$0.00	Includes Green Fee & Cart. Prize Fund & Range are separate
Night Golf	90	128	109	\$40.00	\$40.00	\$4,360.00	\$166,464.50	\$0.00	Includes Green Fee, Glow Equip and \$5.00 Prize Fund for Pro Shop.
<b>MILITARY</b>									
18 holes	252	304	278	\$25.00	\$25.00	\$6,950.00		\$0.00	Anytime
9 holes	774	738	756	\$15.00	\$15.00	\$11,340.00	\$18,290.00	\$0.00	Anytime
<b>LEAGUES</b>									
Resident	1,954	1,850	1,902	\$19.00	\$21.00	\$39,942.00		\$2.00	
Resident Senior	694	798	746	\$16.00	\$16.00	\$11,936.00		\$0.00	
Non Resident	2,856	2,699	2,778	\$21.50	\$24.00	\$66,660.00		\$2.50	
Non Resident Senior	1,610	1,654	1,632	\$17.50	\$19.00	\$31,008.00	\$149,546.00	\$1.50	
<b>SPECIALS</b>									
Publications	1,409	1,695	1,552	\$40.00	\$40.00	\$62,080.00		\$0.00	Moday - Friday anytime or Saturday - Sunday after 12 PM
Twilight	2,120	1,098	1,609	\$23.00	\$24.00	\$38,616.00		\$1.00	
Junior 18	746	759	753	\$19.00	\$21.00	\$15,802.50		\$2.00	Monday - Friday anytime or Saturday - Sunday after 12 PM
Junior 9	3,128	3,990	3,559	\$12.00	\$14.00	\$49,826.00	\$221,737.00	\$2.00	
Misc Rounds (Specials)	1828	2605	2,217	\$25.00	\$25.00	\$55,412.50		\$0.00	
<b>Total Projected 2025 Revenue</b>						<b>\$1,702,228.78</b>			
Golf Revenue						\$1,017,090.65			
Season Passes						\$215,524.88			
Cart Revenue						\$438,238.76			
Driving Range						\$28,000.00			
Sub-Total						\$1,698,854.28			
Restaurant Rent						\$49,749.00			
<b>Total Projected Income</b>						<b>\$1,748,603.28</b>			
<b>Total Proposed Budget</b>						<b>\$1,750,000.00</b>			
<b>Net Income/(Loss)</b>						<b>-\$1,396.72</b>			

**NOTES**

1. Timberlin Policies and Definitions contain complete details regarding resident/age eligibility and golfing at Timberlin. This info is available on the Golf Pass application.
2. Non-resident taxpayers with \$1,000 of personal property taxes paid in current year, Timberlin and Town of Berlin Employees entitled to resident rates.
3. Season Pass Card Holders must obtain a Timberlin ID (no charge) at Timberlin Pro Shop, to be eligible. Lost card replacement cost \$2. Card not presented fee \$1 after first offence.
4. Does not include Capital Improvement Program Fees (\$1.00 - 9 holes, \$2.00 - 18 holes). Does not include CT Sales Tax.
5. At the discretion of the Director of Golf regular green fees up to 30% may be reduced for aeration weeks, days showing minimal advance bookings, spring/fall season, etc.).
6. Rain checks will not be given for CIP fees
7. Season passes cannot be used during outings
8. Specials indicate Greens Fees only. Cart is additional.



**Timberlin Golf Course Financial Results**

**YTD OCTOBER**

**FY 2024-25**

(Does not include indirect cost of Town staff providing services that would otherwise be purchased by Timberlin)

	FY 2025			FY 2024			FY25 to FY24
	Budget	YTD Act	% of Budget	Budget	YTD Act	% of Budget	Variance to Budget
<b>Revenue:</b>							
Daily Passes (Greens Fees)	\$914,655	\$504,331	55.1%	\$814,918	\$438,935	53.9%	1.3pp
Season Passes	\$199,545	\$0	0.0%	\$205,578	\$515	0.3%	-0.3pp
Golf Carts	\$476,405	\$287,541	60.4%	\$476,693	\$250,775	52.6%	7.7pp
Driving Range	\$28,000	\$14,686	52.4%	\$20,000	\$12,236	61.2%	N/A
Restaurant Rent	\$49,749	\$19,900	40.0%	\$47,600	\$19,320	40.6%	-0.6pp
	<u>\$1,668,354</u>	<u>\$826,457</u>	<u>49.5%</u>	<u>\$1,564,789</u>	<u>\$721,781</u>	<u>46.1%</u>	<u>3.4pp</u>
<b>Expenditure:</b>							
Wages/Salaries	\$636,637	\$236,007	37.1%	\$613,365	\$216,780	35.3%	-1.7pp
Fringe Benefits	\$217,857	\$137,545	63.1%	\$216,698	\$127,049	58.6%	-4.5pp
53102 - Electricity	\$69,400	\$24,958	36.0%	\$56,105	\$15,646	27.9%	-8.1pp
53105 - Natural Gas	\$24,107	\$4,520	18.8%	\$22,500	\$3,268	14.5%	-4.2pp
53106 - Vehicle Fuel	\$51,750	\$7,333	14.2%	\$39,750	\$9,265	23.3%	9.1pp
53201 - Supplies	\$4,500	\$1,744	38.8%	\$4,500	\$1,039	23.1%	-15.7pp
53202 - Irrigation Materials	\$35,000	\$13,908	39.7%	\$22,500	\$11,430	50.8%	11.1pp
53208 - Equipment (New)	\$10,000	\$858	8.6%	\$8,663	\$4,063	46.9%	38.3pp
53219 - Operating Materials	\$12,500	\$1,004	8.0%	\$7,500	\$1,569	20.9%	12.9pp
53233 - Auto Parts	\$35,500	\$8,292	23.4%	\$35,500	\$7,472	21.0%	-2.3pp
53241 - Sand & Stone	\$17,500	\$3,978	22.7%	\$13,000	\$3,676	28.3%	5.5pp
53243 - Fertilizer, Seed, Chem.	\$150,000	\$138,808	92.5%	\$130,000	\$128,413	98.8%	6.2pp
53245 - Maintenance & Repair	\$40,000	\$11,858	29.6%	\$46,500	\$10,920	23.5%	-6.2pp
53510 - Golf Pro Contr. Serv.	\$90,000	\$45,000	50.0%	\$90,000	\$45,000	50.0%	0.0pp
53513 - Green, Trap, Tee, Cart Paths	\$5,000	\$0	0.0%	\$0	\$0	N/A	N/A
53603 - Golf Cart Lease	\$80,087	\$80,077	100.0%	\$80,087	\$73,207	91.4%	-8.6pp
53730 - Insurance	\$28,778	\$28,778	100.0%	\$29,289	\$14,389	49.1%	-50.9pp
53813 - Computer Support	\$15,000	\$2,680	17.9%	\$11,020	\$2,640	24.0%	6.1pp
53814 - Contractual Services	\$0	\$0	N/A	\$0	\$0	N/A	N/A
53823 - Refuse Disposal	\$8,679	\$2,170	25.0%	\$7,890	\$1,144	14.5%	-10.5pp
53902 - Telephone	\$2,950	\$565	19.2%	\$4,000	\$590	14.7%	-4.4pp
53917 - Water & Sewer	\$17,500	(\$4,964)	-28.4%	\$36,940	\$5,046	13.7%	42.0pp
53932 - Waterways Treatment	\$7,500	\$4,175	55.7%	\$6,700	\$1,925	28.7%	-26.9pp
53940 - Advertising	\$10,000	\$0	0.0%	\$10,000	\$0	0.0%	0.0pp
53941 - Bank charges	\$38,241	\$13,596	35.6%	\$38,241	\$11,705	30.6%	-4.9pp
53944 - Organizational Fees	\$1,385	\$240	17.3%	\$2,000	\$1,123	56.2%	38.8pp
53945 - Training	\$615	\$400	65.0%	\$300	\$0	0.0%	-65.0pp
53950 - Internet Service	\$3,200	\$1,028	32.1%	\$3,863	\$1,687	43.7%	11.5pp
Capital Items	\$67,359	\$0	0.0%	\$12,500	\$0	0.0%	N/A
	<u>\$1,681,045</u>	<u>\$764,558</u>	<u>45.5%</u>	<u>\$1,549,411</u>	<u>\$699,045</u>	<u>45.1%</u>	<u>-0.4pp</u>
<b>NET INCOME</b>	<b>(\$12,691)</b>	<b>\$61,899</b>	<b>-487.7%</b>	<b>\$15,378</b>	<b>\$22,736</b>	<b>147.8%</b>	<b>-635.6pp</b>
<b>CHECK</b>		<b>\$0</b>			<b>\$0</b>		

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**FY25 - BUDGET VS ACTUAL for September (10/31/24)**  
**GENERAL FUND - EXPENSE**

DEPT/ACCOUNT	DESCRIPTION	BUDGET		ADOPTED	AMENDS	AMENDED	OCT EXPENSE	YTD EXPENSE	ENCUM	ENCUM+EXP	%	
		AMOUNT	PERCENT								BALANCE	REMAIN.
<b>2543 - Golf Course</b>												
<b>51 Wages-Salaries</b>												
001.25.2543.0.51100.00000	Department Head	77,626	2,327.75	79,953.75	6,150.28	24,601.12	0.00	24,601.12	0.00	24,601.12	55,352.63	69.2%
001.25.2543.0.51125.00000	Mid-Managers Personnel	107,434	0.00	107,434.00	8,496.59	33,289.07	0.00	33,289.07	0.00	33,289.07	74,144.93	69.0%
001.25.2543.0.51135.00000	Blue Collar Personnel	205,718	0.00	205,718.00	17,290.11	67,014.07	0.00	67,014.07	0.00	67,014.07	138,703.93	67.4%
001.25.2543.0.51160.00000	Stirrs, Rngs, Golf Carts	159,708	0.00	159,708.00	17,024.00	72,540.00	0.00	72,540.00	0.00	72,540.00	87,168.00	54.6%
001.25.2543.0.51305.00000	Commission Secretaries	1,625	0.00	1,625.00	100.00	300.00	0.00	300.00	0.00	300.00	1,325.00	81.5%
001.25.2543.0.51400.00000	Overtime	31,226	0.00	31,226.00	2,034.23	8,985.63	0.00	8,985.63	0.00	8,985.63	22,240.37	71.2%
001.25.2543.0.51510.00000	Part time & Summer Help	50,000	0.00	50,000.00	4,330.45	29,277.59	0.00	29,277.59	0.00	29,277.59	20,722.41	41.4%
001.25.2543.0.51805.00000	Longevity	3,300	0.00	3,300.00	0.00	0.00	0.00	0.00	0.00	0.00	3,300.00	100.0%
	<b>Wages-Salaries Total</b>	<b>636,637</b>	<b>2,327.75</b>	<b>638,964.75</b>	<b>55,425.66</b>	<b>236,007.48</b>	<b>0.00</b>	<b>236,007.48</b>	<b>0.00</b>	<b>236,007.48</b>	<b>402,957.27</b>	<b>63.1%</b>
<b>52 Fringe Benefits</b>												
001.25.2543.0.52010.00000	Worker's Compensation	13,492	0.00	13,492.00	0.00	9,807.36	0.00	9,807.36	0.00	9,807.36	3,684.64	27.3%
001.25.2543.0.52100.00000	Social Security	48,819	178.07	48,997.07	4,056.83	17,367.83	0.00	17,367.83	0.00	17,367.83	31,629.24	64.6%
001.25.2543.0.52110.00000	Unemployment Compensation	17,500	0.00	17,500.00	0.00	0.00	0.00	0.00	17,500.00	17,500.00	0.00	0.0%
001.25.2543.0.52200.00000	Pension	29,099	139.67	29,238.67	2,284.15	8,969.81	0.00	8,969.81	0.00	8,969.81	20,268.86	69.3%
001.25.2543.0.52220.00000	Insurance, Life, Disability	1,703	0.00	1,703.00	101.77	407.08	0.00	407.08	1,295.92	1,703.00	0.00	0.0%
001.25.2543.0.52235.00000	Health Insurance	99,844	0.00	99,844.00	0.00	99,844.00	0.00	99,844.00	0.00	99,844.00	0.00	0.0%
001.25.2543.0.52300.00000	Uniforms	7,400	0.00	7,400.00	436.49	1,148.54	0.00	1,148.54	4,061.46	5,210.00	2,190.00	29.6%
	<b>Fringe Benefits Total</b>	<b>217,857</b>	<b>317.74</b>	<b>218,174.74</b>	<b>6,879.24</b>	<b>137,544.62</b>	<b>22,857.38</b>	<b>160,402.00</b>	<b>22,857.38</b>	<b>160,402.00</b>	<b>57,772.74</b>	<b>26.5%</b>
<b>53 Professional/Technical</b>												
001.25.2543.0.53102.00000	Electricity	70,350	(950.00)	69,400.00	11,845.26	24,957.94	19,452.06	24,957.94	19,452.06	44,410.00	24,990.00	36.0%
001.25.2543.0.53105.00000	Natural Gas	24,107	0.00	24,107.00	2,404.60	4,520.36	17,979.64	4,520.36	17,979.64	22,500.00	1,607.00	6.7%
001.25.2543.0.53106.00000	Vehicle Fuel	51,750	0.00	51,750.00	1,795.43	7,333.29	15,166.71	7,333.29	15,166.71	22,500.00	29,250.00	56.5%
001.25.2543.0.53201.00000	Supplies	4,500	0.00	4,500.00	722.87	1,743.89	1,651.11	1,743.89	1,651.11	3,395.00	1,105.00	24.6%
001.25.2543.0.53202.00000	Irrigation	35,000	0.00	35,000.00	1,279.84	13,907.92	12,342.08	13,907.92	12,342.08	26,250.00	8,750.00	25.0%
001.25.2543.0.53208.00000	Equipment	10,000	0.00	10,000.00	599.00	857.50	179.00	857.50	179.00	1,036.50	8,963.50	89.6%
001.25.2543.0.53219.00000	Operating Materials	12,500	0.00	12,500.00	177.00	1,004.00	4,291.00	1,004.00	4,291.00	5,295.00	7,205.00	57.6%
001.25.2543.0.53233.00000	Auto Parts	35,500	0.00	35,500.00	4,746.39	8,292.41	9,662.59	8,292.41	9,662.59	17,975.00	17,525.00	49.4%
001.25.2543.0.53241.00000	Sand & Stone	17,500	0.00	17,500.00	0.00	3,978.45	5,521.55	3,978.45	5,521.55	9,500.00	8,000.00	45.7%
001.25.2543.0.53243.00000	Fertilizer, Seed, Chem.	150,000	0.00	150,000.00	(8,082.81)	138,807.85	1,443.54	138,807.85	1,443.54	140,251.39	9,748.61	6.5%
001.25.2543.0.53245.00000	Maintenance & Repair	40,000	0.00	40,000.00	1,582.23	11,858.22	11,809.78	11,858.22	11,809.78	23,668.00	16,332.00	40.8%
001.25.2543.0.53510.00000	Golf Pro Contr. Serv.	90,000	0.00	90,000.00	0.00	45,000.00	45,000.00	45,000.00	45,000.00	90,000.00	0.00	0.0%
001.25.2543.0.53513.00000	Range, Green, Trap, Tee, Cart P	5,000	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	100.0%
001.25.2543.0.53603.00000	Golf Cart Lease	80,087	0.00	80,087.00	6,869.73	80,076.83	10.00	80,076.83	10.00	80,086.83	0.17	0.0%
001.25.2543.0.53730.00000	Insurance	28,778	0.00	28,778.00	0.00	28,778.00	0.00	28,778.00	0.00	28,778.00	0.00	0.0%
001.25.2543.0.53813.00000	Computer Support	15,000	0.00	15,000.00	670.00	2,680.00	8,208.07	2,680.00	8,208.07	10,888.07	4,111.93	27.4%
001.25.2543.0.53823.00000	Refuse Disposal	8,679	0.00	8,679.00	1,446.50	2,169.75	6,509.25	2,169.75	6,509.25	8,679.00	0.00	0.0%
001.25.2543.0.53902.00000	Telephone	2,000	950.00	2,950.00	171.00	565.40	2,384.60	565.40	2,384.60	2,950.00	0.00	0.0%
001.25.2543.0.53917.00000	Water & Sewer	17,500	0.00	17,500.00	1,925.00	4,175.00	2,875.00	4,175.00	2,875.00	7,050.00	7,235.00	41.3%
001.25.2543.0.53932.00000	Waterways Treatment	7,500	0.00	7,500.00	0.00	0.00	9,500.00	0.00	9,500.00	7,050.00	450.00	6.0%
001.25.2543.0.53940.00000	Advertising	10,000	0.00	10,000.00	0.00	13,026.24	0.00	13,026.24	0.00	9,500.00	500.00	5.0%
001.25.2543.0.53941.00000	Bank charges	38,241	(115.00)	38,241.00	2,390.49	240.00	235.00	240.00	235.00	475.00	910.00	65.7%
001.25.2543.0.53944.00000	Organizational Fees	1,500	115.00	1,385.00	400.00	400.00	125.00	400.00	125.00	525.00	90.00	14.6%
001.25.2543.0.53945.00000	Training	500	0.00	500.00	256.98	1,027.92	2,036.08	1,027.92	2,036.08	3,064.00	136.00	4.3%
001.25.2543.0.53950.00000	Internet Service	3,200	0.00	3,200.00	0.00	0.00	0.00	0.00	0.00	0.00	3,200.00	100.0%
	<b>Professional/Technical Total</b>	<b>759,192</b>	<b>0.00</b>	<b>759,192.00</b>	<b>31,199.51</b>	<b>390,436.72</b>	<b>191,631.31</b>	<b>582,068.03</b>	<b>191,631.31</b>	<b>582,068.03</b>	<b>177,123.97</b>	<b>23.3%</b>
<b>54 Capital Outlays</b>												
001.25.2543.0.54000.00128	Greens Mower	67,359	0.00	67,359.00	0.00	0.00	0.00	0.00	0.00	61,726.39	5,632.61	8.4%
	<b>Capital Outlays Total</b>	<b>67,359</b>	<b>0.00</b>	<b>67,359.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>61,726.39</b>	<b>5,632.61</b>	<b>8.4%</b>
	<b>Golf Course Total</b>	<b>1,681,045</b>	<b>2,645.49</b>	<b>1,683,690.49</b>	<b>93,504.41</b>	<b>763,988.82</b>	<b>276,215.08</b>	<b>1,040,203.90</b>	<b>276,215.08</b>	<b>1,040,203.90</b>	<b>643,486.59</b>	<b>38.2%</b>



# Golf Course Report

## November 21, 2024

### 30-Day Recap of Operations and Benchmarks

- Bunker Project Update
  - The Town of Berlin approved Doug Smith as the main architect for the bunker project.
  - Jerry and I will meet with him and start the RFP process.
  - We hope to have the RFP out January 2025.
  - Outcome 1
    - We hire an architect to approve plans and put out an RFP.
    - We get funding from Town (\$600K) plus the insurance money (\$400K) for total bunker renovation.
    - We can still get on schedule for early spring.
    - My thoughts 40% chance of happening.
  - Outcome 2
    - We do not get money from town. We only use the insurance money (\$400K)
    - We hire an architect to blueprint a plan that will renovate \$400k worth of bunkers.
    - Use that blueprint for RFP.
    - That would be at least most of the greenside bunkers.
    - We can still get on schedule for early spring.
    - My thoughts 70% chance of happening.
- Donated Bridge
  - We hope to get it installed before the winter or first thing 2025.
  - Earth Contractors will be the installers.
- CIP Projects
  - 2024 Fall –
    - Phase 1 for Hole #2
      - Slight tree clearing on left side.
      - Will get Doug Smith's POV on redesign.
    - Hole # 5 Cart Path
    - Short Game Area
      - Will work with Earth Contractors to design a short game area.

### Staff Update

- Fall Hours of operation will be in effect November 1.

### Looking Ahead/Goals

- Jerry and his staff are doing a great job with the course and playing conditions.
  - Kudos to the Volunteer Group.



# Golf Pro Report

To: Golf Commission

From: Marc S. Bayram, PGA

## November 2024

### 30-Day Recap of Operations and Benchmarks

- Attached is the 2023-2024 revenue comparison.
- Remzi and I held our tournament (formerly Golftoberfest) on Nov 9th. The Armen Bayram PGA Hope Benefit. We had 128 players.
- Assistant Golf Professional Brandon Funari ran fall PGA junior league for ages 7-13. Overall, the junior golf programs are in exceptionally good health at Timberlin.
- Starting in November, we moved the first starting time on weekdays to 8:00am and weekends to a 9:00am shotgun. This practice is done because of potential frost delays.
- I will soon be working on the schedules for next year including the Men's Club, Women's Club, Leagues, and Outings.

### Successes and Challenges

- We had an exceptional October for weather and course conditions. Revenue is way up with the weather, additional outings, and league play finishing up.

### Customer Satisfaction

- Our shotgun starts on weekends continue to be popular compared to other courses who handle weather and frost delays differently.
- I recently played the course and it is in great shape with the green speeds being some of the fastest I have seen in 14 years. The customers are saying the same.

### Staffing Report

- In October I tried staffing the Golf Shop during the week in the morning. Unfortunately I did not see a large difference in Golf Shop sales and my net came out to a loss with wages compared to sales. I plan on being strategic with hours in 2025, but it helps to have the vending machine available during slow hours.

### Next 30-Days

- Start working on the 2025 master schedule
- Get commitments from leagues and outings for 2025
- Plan for 2025 player development programming
- Clean out Golf Shop and inventory leftover merchandise
- Find a date with Remzi for our annual holiday party
- Set up PGA Jr League programs for January registration
- Start setting up Golf Genius events for 2025
- Assist the golf operation if help is needed

2023

	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Passes	\$0.00	\$0.00	\$123,110.00	\$60,350.00	\$12,575.00	\$1,205.00	\$515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$197,755.00
Greens Fee	\$0.00	\$0.00	\$9,524.25	\$69,903.29	\$129,091.53	\$129,186.57	\$123,518.29	\$110,431.94	\$118,043.70	\$86,867.76	\$86,867.76	\$776,567.33
Cart Fee	\$0.00	\$0.00	\$4,152.71	\$38,285.96	\$61,425.99	\$81,031.20	\$75,818.26	\$67,302.17	\$51,112.41	\$56,530.16	\$56,530.16	\$435,658.86
Driving Range	\$0.00	\$0.00	\$178.00	\$3,535.00	\$5,592.00	\$4,699.00	\$3,586.00	\$2,704.00	\$2,321.00	\$3,625.00	\$3,625.00	\$26,240.00
<b>TOTAL</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$136,964.96</b>	<b>\$172,074.25</b>	<b>\$208,684.52</b>	<b>\$216,121.77</b>	<b>\$203,437.55</b>	<b>\$180,438.11</b>	<b>\$171,477.11</b>	<b>\$147,022.92</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Days Open</b>	<b>0</b>	<b>0</b>	<b>8</b>	<b>29</b>	<b>31</b>	<b>30</b>	<b>31</b>	<b>30</b>	<b>30</b>	<b>26</b>	<b>29</b>	<b>214</b>
<b>Rounds</b>	<b>0</b>	<b>0</b>	<b>579</b>	<b>4,382</b>	<b>7,463</b>	<b>7,869</b>	<b>6,574</b>	<b>6,394</b>	<b>6,655</b>	<b>6,655</b>	<b>4,461</b>	<b>4,461</b>

2024

	Jan	Feb	March	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Passes	\$0.00	\$0.00	\$124,400.00	\$55,995.00	\$17,300.00	\$2,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,205.00
Greens Fee	\$0.00	\$0.00	\$12,832.50	\$70,388.49	\$97,174.15	\$161,413.44	\$151,624.80	\$104,197.66	\$101,295.22	\$145,935.86	\$145,935.86	\$844,862.12
Cart Fee	\$0.00	\$0.00	\$7,429.10	\$38,357.10	\$61,415.95	\$86,628.99	\$86,239.66	\$68,288.24	\$67,313.77	\$67,324.22	\$67,324.22	\$482,997.03
Driving Range	\$0.00	\$0.00	\$1,342.00	\$4,506.54	\$3,486.00	\$5,081.00	\$5,011.00	\$3,854.00	\$3,033.00	\$3,072.00	\$3,072.00	\$29,385.54
<b>TOTAL</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$146,003.60</b>	<b>\$169,247.13</b>	<b>\$179,376.10</b>	<b>\$255,633.43</b>	<b>\$242,875.46</b>	<b>\$176,339.90</b>	<b>\$171,641.99</b>	<b>\$216,332.08</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Days Open</b>	<b>0</b>	<b>0</b>	<b>7</b>	<b>26</b>	<b>30</b>	<b>30</b>	<b>30</b>	<b>30</b>	<b>29</b>	<b>30</b>	<b>31</b>	<b>213</b>
<b>Rounds</b>	<b>0</b>	<b>0</b>	<b>683</b>	<b>4,506</b>	<b>5,921</b>	<b>8,487</b>	<b>8,435</b>	<b>5,991</b>	<b>5,763</b>	<b>5,763</b>	<b>7,769</b>	<b>7,769</b>

	2023	2024
Revenue	\$1,436,221.19	+/-
Rounds	44,377	\$121,228.50
Revenue Per Round	\$32.36	3,178
CIP	\$64,816.00	\$1,710.98

2023 TOTAL CIP NOT BY MONTH