

**Timberlin Golf Course Financial Results**  
**YTD SEPTEMBER**  
**FY 2024-25**

(Does not include indirect cost of Town staff providing services that would otherwise be purchased by Timberlin)

|                                      | FY 2025            |                   | FY 2024       |                    | FY25 to FY24      |                | NOTES          |
|--------------------------------------|--------------------|-------------------|---------------|--------------------|-------------------|----------------|----------------|
|                                      | Budget             | YTD Act           | % of Budget   | Budget             | YTD Act           | % of Budget    |                |
| <b>Revenue:</b>                      |                    |                   |               |                    |                   |                |                |
| Daily Passes (Greens Fees)           | \$914,655          | \$356,981         | 39.0%         | \$814,918          | \$352,057         | 43.2%          | -4.2pp         |
| Season Passes                        | \$199,545          | \$0               | 0.0%          | \$205,578          | \$515             | 0.3%           | -0.3pp         |
| Golf Carts                           | \$476,405          | \$221,842         | 46.6%         | \$476,693          | \$194,245         | 40.7%          | 5.8pp          |
| Driving Range                        | \$28,000           | \$11,614          | 41.5%         | \$20,000           | \$8,611           | 43.1%          | N/A            |
| Restaurant Rent                      | \$49,749           | \$14,925          | 30.0%         | \$47,600           | \$14,490          | 30.4%          | -0.4pp         |
|                                      | <u>\$1,668,354</u> | <u>\$605,361</u>  | <u>36.3%</u>  | <u>\$1,564,789</u> | <u>\$569,918</u>  | <u>36.4%</u>   | <u>-0.1pp</u>  |
| <b>Expenditure:</b>                  |                    |                   |               |                    |                   |                |                |
| Wages/Salaries                       | \$636,637          | \$180,582         | 28.4%         | \$613,365          | \$166,107         | 27.1%          | -1.3pp         |
| Fringe Benefits                      | \$217,857          | \$130,665         | 60.0%         | \$216,698          | \$118,745         | 54.8%          | -5.2pp         |
| 53102 - Electricity                  | \$69,400           | \$13,113          | 18.9%         | \$56,105           | \$10,246          | 18.3%          | -0.6pp         |
| 53105 - Natural Gas                  | \$24,107           | \$2,116           | 8.8%          | \$22,500           | \$2,119           | 9.4%           | 0.6pp          |
| 53106 - Vehicle Fuel                 | \$51,750           | \$5,338           | 10.7%         | \$39,750           | \$8,037           | 20.2%          | 9.5pp          |
| 53201 - Supplies                     | \$4,500            | \$1,021           | 22.7%         | \$4,500            | \$149             | 3.3%           | -19.4pp        |
| 53202 - Irrigation Materials         | \$35,000           | \$12,628          | 36.1%         | \$22,500           | \$11,430          | 50.8%          | 14.7pp         |
| 53208 - Equipment (New)              | \$10,000           | \$259             | 2.6%          | \$8,663            | \$4,063           | 46.9%          | 44.3pp         |
| 53219 - Operating Materials          | \$12,500           | \$827             | 6.6%          | \$7,500            | \$881             | 11.7%          | 5.1pp          |
| 53233 - Auto Parts                   | \$35,500           | \$3,546           | 10.0%         | \$35,500           | \$7,450           | 21.0%          | 11.0pp         |
| 53241 - Sand & Stone                 | \$17,500           | \$3,978           | 22.7%         | \$13,000           | \$3,676           | 28.3%          | 5.5pp          |
| 53243 - Fertilizer, Seed, Chem.      | \$150,000          | \$146,891         | 97.9%         | \$130,000          | \$117,491         | 90.4%          | -7.5pp         |
| 53245 - Maintenance & Repair         | \$40,000           | \$10,276          | 25.7%         | \$46,500           | \$10,010          | 21.5%          | -4.2pp         |
| 53510 - Golf Pro Contr. Serv.        | \$90,000           | \$45,000          | 50.0%         | \$90,000           | \$45,000          | 50.0%          | 0.0pp          |
| 53513 - Green, Trap, Tee, Cart Paths | \$5,000            | \$0               | 0.0%          | \$0                | \$0               | N/A            | N/A            |
| 53603 - Golf Cart Lease              | \$80,087           | \$73,207          | 91.4%         | \$80,087           | \$73,207          | 91.4%          | 0.0pp          |
| 53730 - Insurance                    | \$28,778           | \$28,778          | 100.0%        | \$29,289           | \$14,389          | 49.1%          | -50.9pp        |
| 53813 - Computer Support             | \$15,000           | \$2,010           | 13.4%         | \$11,020           | \$1,980           | 18.0%          | 4.6pp          |
| 53823 - Refuse Disposal              | \$8,679            | \$723             | 8.3%          | \$7,890            | \$572             | 7.2%           | -1.1pp         |
| 53902 - Telephone                    | \$2,950            | \$394             | 13.4%         | \$4,000            | \$497             | 12.4%          | -0.9pp         |
| 53917 - Water & Sewer                | \$17,500           | (\$4,964)         | -28.4%        | \$36,940           | \$5,046           | 13.7%          | 42.0pp         |
| 53932 - Waterways Treatment          | \$7,500            | \$2,250           | 30.0%         | \$6,700            | \$0               | 0.0%           | -30.0pp        |
| 53940 - Advertising                  | \$10,000           | \$0               | 0.0%          | \$10,000           | \$0               | 0.0%           | 0.0pp          |
| 53941 - Bank charges                 | \$38,241           | \$10,636          | 27.8%         | \$38,241           | \$9,527           | 24.9%          | -2.9pp         |
| 53944 - Organizational Fees          | \$1,385            | \$240             | 17.3%         | \$2,000            | \$1,123           | 56.2%          | 38.8pp         |
| 53945 - Training                     | \$615              | \$0               | 0.0%          | \$300              | \$0               | 0.0%           | 0.0pp          |
| 53950 - Internet Service             | \$3,200            | \$771             | 24.1%         | \$3,863            | \$1,430           | 37.0%          | 12.9pp         |
| Capital Items                        | \$67,359           | \$0               | 0.0%          | \$12,500           | \$0               | 0.0%           | N/A            |
|                                      | <u>\$1,681,045</u> | <u>\$670,484</u>  | <u>39.9%</u>  | <u>\$1,549,411</u> | <u>\$613,175</u>  | <u>39.6%</u>   | <u>-0.3pp</u>  |
| <b>NET INCOME</b>                    | <b>(\$12,691)</b>  | <b>(\$65,123)</b> | <b>513.1%</b> | <b>\$15,378</b>    | <b>(\$43,256)</b> | <b>-281.3%</b> | <b>794.4pp</b> |

**FY25 - BUDGET VS ACTUAL for September (9/30/24)**  
**GENERAL FUND - EXPENSE**

| DEPT/ACCOUNT                     | DESCRIPTION                         | ADOPTED          | BUDGET AMENDS   | AMENDED             | SEP EXPENSE      | YTD EXPENSE       | ENCUM             | ENCUM+EXP         | BALANCE           | REMAIN.       |
|----------------------------------|-------------------------------------|------------------|-----------------|---------------------|------------------|-------------------|-------------------|-------------------|-------------------|---------------|
| <b>2543 - Golf Course</b>        |                                     |                  |                 |                     |                  |                   |                   |                   |                   |               |
| <b>51 Wages-Salaries</b>         |                                     |                  |                 |                     |                  |                   |                   |                   |                   |               |
| 001.25.2543.0.51100.00000        | Department Head                     | 77,626           | 2,327.75        | 79,953.75           | 6,150.28         | 18,450.84         | 0.00              | 18,450.84         | 61,502.91         | 76.9%         |
| 001.25.2543.0.51125.00000        | Mid-Managers Personnel              | 107,434          | 0.00            | 107,434.00          | 8,031.73         | 24,792.48         | 0.00              | 24,792.48         | 82,641.52         | 76.9%         |
| 001.25.2543.0.51135.00000        | Blue Collar Personnel               | 205,718          | 0.00            | 205,718.00          | 18,173.30        | 49,723.96         | 0.00              | 49,723.96         | 155,994.04        | 75.8%         |
| 001.25.2543.0.51160.00000        | Strts, Rngrs, Golf Carts            | 159,708          | 0.00            | 159,708.00          | 18,904.00        | 55,516.00         | 0.00              | 55,516.00         | 104,192.00        | 65.2%         |
| 001.25.2543.0.51305.00000        | Commission Secretaries              | 1,625            | 0.00            | 1,625.00            | 100.00           | 200.00            | 0.00              | 200.00            | 1,425.00          | 87.7%         |
| 001.25.2543.0.51400.00000        | Overtime                            | 31,226           | 0.00            | 31,226.00           | 3,022.16         | 6,951.40          | 0.00              | 6,951.40          | 24,274.60         | 77.7%         |
| 001.25.2543.0.51510.00000        | Part time & Summer Help             | 50,000           | 0.00            | 50,000.00           | 4,075.49         | 24,947.14         | 0.00              | 24,947.14         | 25,052.86         | 50.1%         |
| 001.25.2543.0.51805.00000        | Longevity                           | 3,300            | 0.00            | 3,300.00            | 0.00             | 0.00              | 0.00              | 0.00              | 3,300.00          | 100.0%        |
|                                  | <b>Wages-Salaries Total</b>         | <b>636,637</b>   | <b>2,327.75</b> | <b>638,964.75</b>   | <b>58,456.96</b> | <b>180,581.82</b> | <b>0.00</b>       | <b>180,581.82</b> | <b>458,382.93</b> | <b>71.7%</b>  |
| <b>52 Fringe Benefits</b>        |                                     |                  |                 |                     |                  |                   |                   |                   |                   |               |
| 001.25.2543.0.52010.00000        | Worker's Compensation               | 13,492           | 0.00            | 13,492.00           | 0.00             | 9,807.36          | 0.00              | 9,807.36          | 3,684.64          | 27.3%         |
| 001.25.2543.0.52100.00000        | Social Security                     | 48,819           | 178.07          | 48,997.07           | 4,288.72         | 13,311.00         | 0.00              | 13,311.00         | 35,686.07         | 72.8%         |
| 001.25.2543.0.52110.00000        | Unemployment Compensation           | 17,500           | 0.00            | 17,500.00           | 0.00             | 0.00              | 17,500.00         | 17,500.00         | 0.00              | 0.0%          |
| 001.25.2543.0.52200.00000        | Pension                             | 29,099           | 139.67          | 29,238.67           | 2,270.53         | 6,685.66          | 0.00              | 6,685.66          | 22,553.01         | 77.1%         |
| 001.25.2543.0.52220.00000        | Insurance, Life, Disability         | 1,703            | 0.00            | 1,703.00            | 101.77           | 305.31            | 1,397.69          | 1,703.00          | 0.00              | 0.0%          |
| 001.25.2543.0.52235.00000        | Health Insurance                    | 99,844           | 0.00            | 99,844.00           | 0.00             | 99,844.00         | 0.00              | 99,844.00         | 0.00              | 0.0%          |
| 001.25.2543.0.52300.00000        | Uniforms                            | 7,400            | 0.00            | 7,400.00            | 206.40           | 712.05            | 4,497.95          | 5,210.00          | 2,190.00          | 29.6%         |
|                                  | <b>Fringe Benefits Total</b>        | <b>217,857</b>   | <b>317.74</b>   | <b>218,174.74</b>   | <b>6,867.42</b>  | <b>130,665.38</b> | <b>23,395.64</b>  | <b>154,061.02</b> | <b>64,113.72</b>  | <b>29.4%</b>  |
| <b>53 Professional/Technical</b> |                                     |                  |                 |                     |                  |                   |                   |                   |                   |               |
| 001.25.2543.0.53102.00000        | Electricity                         | 70,350           | (950.00)        | 69,400.00           | 0.00             | 13,112.68         | 31,297.32         | 44,410.00         | 24,990.00         | 36.0%         |
| 001.25.2543.0.53105.00000        | Natural Gas                         | 24,107           | 0.00            | 24,107.00           | 0.00             | 2,115.76          | 20,384.24         | 22,500.00         | 1,607.00          | 6.7%          |
| 001.25.2543.0.53106.00000        | Vehicle Fuel                        | 51,750           | 0.00            | 51,750.00           | 3,183.00         | 5,537.86          | 16,962.14         | 22,500.00         | 29,250.00         | 56.5%         |
| 001.25.2543.0.53201.00000        | Supplies                            | 4,500            | 0.00            | 4,500.00            | 394.27           | 1,021.02          | 2,003.98          | 3,025.00          | 1,475.00          | 32.8%         |
| 001.25.2543.0.53202.00000        | Irrigation                          | 35,000           | 0.00            | 35,000.00           | 975.00           | 12,628.08         | 13,121.92         | 25,750.00         | 9,250.00          | 26.4%         |
| 001.25.2543.0.53208.00000        | Equipment                           | 10,000           | 0.00            | 10,000.00           | 0.00             | 258.50            | 599.00            | 857.50            | 9,142.50          | 91.4%         |
| 001.25.2543.0.53219.00000        | Operating Materials                 | 12,500           | 0.00            | 12,500.00           | 0.00             | 827.00            | 4,468.00          | 5,295.00          | 7,205.00          | 57.6%         |
| 001.25.2543.0.53233.00000        | Auto Parts                          | 35,500           | 0.00            | 35,500.00           | 366.66           | 3,546.02          | 14,078.98         | 17,625.00         | 17,875.00         | 50.4%         |
| 001.25.2543.0.53241.00000        | Sand & Stone                        | 17,500           | 0.00            | 17,500.00           | 0.00             | 3,978.45          | 5,521.55          | 9,500.00          | 8,000.00          | 45.7%         |
| 001.25.2543.0.53243.00000        | Fertilizer, Seed, Chem.             | 150,000          | 0.00            | 150,000.00          | 542.45           | 146,890.66        | 1,443.54          | 148,334.20        | 1,665.80          | 1.1%          |
| 001.25.2543.0.53245.00000        | Maintenance & Repair                | 40,000           | 0.00            | 40,000.00           | 1,221.31         | 10,275.99         | 13,312.01         | 23,588.00         | 16,412.00         | 41.0%         |
| 001.25.2543.0.53510.00000        | Golf Pro Contr. Serv.               | 90,000           | 0.00            | 90,000.00           | 0.00             | 45,000.00         | 45,000.00         | 90,000.00         | 0.00              | 0.0%          |
| 001.25.2543.0.53513.00000        | Range, Green, Trap, Tee, Cart P     | 5,000            | 0.00            | 5,000.00            | 0.00             | 0.00              | 0.00              | 0.00              | 5,000.00          | 100.0%        |
| 001.25.2543.0.53603.00000        | Golf Cart Lease                     | 80,087           | 0.00            | 80,087.00           | 0.00             | 73,207.10         | 6,879.73          | 80,086.83         | 0.17              | 0.0%          |
| 001.25.2543.0.53730.00000        | Insurance                           | 28,778           | 0.00            | 28,778.00           | 0.00             | 28,778.00         | 0.00              | 28,778.00         | 0.00              | 0.0%          |
| 001.25.2543.0.53813.00000        | Computer Support                    | 15,000           | 0.00            | 15,000.00           | 670.00           | 2,010.00          | 8,878.07          | 10,888.07         | 4,111.93          | 27.4%         |
| 001.25.2543.0.53823.00000        | Refuse Disposal                     | 8,679            | 0.00            | 8,679.00            | 0.00             | 723.25            | 7,955.75          | 8,679.00          | 0.00              | 0.0%          |
| 001.25.2543.0.53902.00000        | Telephone                           | 2,000            | 950.00          | 2,950.00            | 141.26           | 394.40            | 2,565.60          | 2,950.00          | 0.00              | 0.0%          |
| 001.25.2543.0.53917.00000        | Water & Sewer                       | 17,500           | 0.00            | 17,500.00           | 2,270.75         | (4,964.25)        | 15,229.25         | 10,265.00         | 7,235.00          | 41.3%         |
| 001.25.2543.0.53932.00000        | Waterways Treatment                 | 7,500            | 0.00            | 7,500.00            | 1,125.00         | 2,250.00          | 2,525.00          | 4,775.00          | 2,725.00          | 36.3%         |
| 001.25.2543.0.53940.00000        | Advertising                         | 10,000           | 0.00            | 10,000.00           | 0.00             | 0.00              | 9,500.00          | 9,500.00          | 500.00            | 5.0%          |
| 001.25.2543.0.53941.00000        | Bank charges                        | 38,241           | 0.00            | 38,241.00           | 1,815.00         | 8,991.89          | 0.00              | 8,991.89          | 29,249.11         | 76.5%         |
| 001.25.2543.0.53944.00000        | Organizational Fees                 | 1,500            | (115.00)        | 1,385.00            | 0.00             | 240.00            | 235.00            | 475.00            | 910.00            | 65.7%         |
| 001.25.2543.0.53945.00000        | Training                            | 500              | 115.00          | 615.00              | 0.00             | 0.00              | 525.00            | 525.00            | 90.00             | 14.6%         |
| 001.25.2543.0.53950.00000        | Internet Service                    | 3,200            | 0.00            | 3,200.00            | 256.98           | 770.94            | 2,293.06          | 3,064.00          | 136.00            | 4.3%          |
|                                  | <b>Professional/Technical Total</b> | <b>759,192</b>   | <b>0.00</b>     | <b>759,192.00</b>   | <b>12,961.68</b> | <b>357,593.35</b> | <b>224,769.14</b> | <b>582,362.49</b> | <b>176,829.51</b> | <b>23.3%</b>  |
| <b>54 Capital Outlays</b>        |                                     |                  |                 |                     |                  |                   |                   |                   |                   |               |
| 001.25.2543.0.54000.00128        | Greens Mower                        | 67,359           | 0.00            | 67,359.00           | 0.00             | 0.00              | 0.00              | 0.00              | 67,359.00         | 100.0%        |
|                                  | <b>Capital Outlays Total</b>        | <b>67,359</b>    | <b>0</b>        | <b>67,359</b>       | <b>0</b>         | <b>0</b>          | <b>0</b>          | <b>0</b>          | <b>67,359</b>     | <b>100.0%</b> |
|                                  | <b>Golf Course Total</b>            | <b>1,681,045</b> | <b>2,645.49</b> | <b>1,683,690.49</b> | <b>78,286.06</b> | <b>668,840.55</b> | <b>248,164.78</b> | <b>917,005.33</b> | <b>766,685.16</b> | <b>45.5%</b>  |

# Golf Course Report

## October 17, 2024

### 30-Day Recap of Operations and Benchmarks

- Bunker Project Update
  - Outcome 1
    - We hire an architect to approve plans and put out an RFP.
    - We get funding from Town (\$600K) plus the insurance money (\$400K) for total bunker renovation.
    - We can still get on schedule for early spring.
    - My thoughts 40% chance of happening.
  - Outcome 2
    - We do not get money from town. We only use the insurance money (\$400K)
    - We hire an architect to blueprint a plan that will renovate \$400k worth of bunkers.
    - Use that blueprint for RFP.
    - That would be at least most of the greenside bunkers.
    - We can still get on schedule for early spring.
    - My thoughts 70% chance of happening.
  - We met with Doug Smith, GCA about helping with the project. He was involved with the 2004 bunker renovation. He sent us a proposal of service that is within our budget.
  - The Town is asking for two more bids due to the cost of the service.
- CIP Projects
  - 2024 Fall –
    - Cost of Architect
    - Phase 1 for Hole #2
    - Hole # 5 Cart Path
    - Short Game Area

### Staff Update

- Fall Hours of operation will be in effect November 1.

### Looking Ahead/Goals

- Jerry and his staff are doing a great job with the course and playing conditions.
  - Kudos to the Volunteer Group.



FOR YOUTH DEVELOPMENT®  
FOR HEALTHY LIVING  
FOR SOCIAL RESPONSIBILITY

Dear friend,

Please join us in supporting our signature fundraising event, **Endless Summer XIV "A Red Carpet Affair"**, at the Tunxis Country Club in Farmington, CT on Friday, October 25, 2024. This year we will be honoring **Mayor Erin Stewart and former Mayor Timothy Stewart as the Ken Griffin Compass Award recipients for 2024.**

For over 140 years we have offered programs to strengthen our community by helping kids reach their potential, individuals and families achieve better health and encourage everyone to get involved and make their communities better.

All proceeds will benefit our Annual Support Campaign which aims to provide over \$200,000 in financial assistance. These funds ensure everyone, without regard to age, income or background, has the opportunity to learn, grow and thrive at the Y.

**Here is how you can help strengthen our community:**

- 1. Become a sponsor** – All sponsors will receive recognition in our online and print advertising and special recognition for your business the night of the event. Please see the enclosed documentation for sponsor information.
- 2. Donate an auction item** - Donations such as gift certificates and or / auction items would be greatly appreciated. All items are beautifully displayed for viewing and bidding during the event. You and/or your business will receive recognition.
- 3. Attend the event and bring a friend.**

**Date needed by:** In order to properly recognize your business's sponsorship or artfully display your donated auction item, we ask that all donations be received no later than **September 25, 2024.**

Please see the attached donor form for sponsor levels and more information. We thank you in advance for your support and please remember that all contributions are tax deductible. **Tax Exempt ID # 06-0646977**

Thank you for your consideration,

John Benigni  
CEO  
Meriden-New Britain-Berlin YMCA

Marci Moskal  
Executive Director  
New Britain Branch

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